



Press Release

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Contact: Patti Guttman (314) 539-6600 x255

Internet Address: www.sba.gov/mo/stlouis/

Free Rural Small Business Opportunity Workshops

The nation's top small business resource providers are joining together to hold a series of free small business opportunity workshops across parts of Missouri that may have been especially hard hit by the recent economic recession. Each resource provider will talk about their programs and services, discuss the impact that the American Recovery & Reinvestment Act of 2009 has had upon those programs and services, and answer questions from small business owners and entrepreneurs about what they can do for their small business and community.

1. Wednesday, July 28, 2010 – Moberly/Randolph County;
2. Tuesday, August 3, 2010 – Macon/Macon County;
3. Wednesday, August 11, 2010 – Memphis/Scotland County;
4. Tuesday, September 14, 2010 – Louisiana/Pike County;
5. Wednesday, September 15, 2010 – Shelby/Shelby County;
6. Thursday, September 16, 2010 – Monroe City/Monroe County;
7. Wednesday, September 29, 2010 – Eldon/Miller County.

All seven of the workshops will be free, with each beginning at 1:00 p.m. and ending at 4:30 p.m.

Presenters include the U. S. Small Business Administration, U S Department of Commerce, Missouri's Small Business & Technology Center, the Missouri Procurement Technical Assistance Center, the Missouri Department of Economic Development's Office of Trade and Investment, the SCORE Association and a number of local economic development authorities and chambers of commerce. Area commercial lenders willing to lend to expanding or start-up businesses will be invited to participate in each of these small business opportunity workshops.

Opportunities to be discussed include:

- SBA-guaranteed loans and revolving lines of credit;
- Export finance and international business opportunities;
- How to reduce risk when selling your product or service in foreign markets;
- Selling your product or service to the Government;
- The Historically Under-utilized Business Zone (HUBZone) certification program;
- The U S Department of Defense's Central Contractor Registration;
- The U S Small Business Administration's Dynamic Small Business Search engine;
- And much more.

To find out more about these events please call Bob Newman at 636-358-5941, or e-mail him at robert.newman@sba.gov. Please contact Bob if you would like SBA to schedule a similar small business opportunity workshop in your community.

Previews of the workshop topics are available at the following websites:

SBA - <http://www.sba.gov/>;

Export Finance & Opportunity -

<http://www.sba.gov/aboutsba/sbaprograms/internationaltrade/index.html>;

Reducing Risk -

http://www.sba.gov/idc/groups/public/documents/sba_program_office/oit_sba_fast_facts.pdf;

Selling to the Government - <http://www.sba.gov/hubzone/>;

The CCR - <https://www.bpn.gov/ccr/default.aspx>;

SBA's DSBS - http://dsbs.sba.gov/dsbs/search/dsp_dsbs.cfm.

Editors Note: *Members of the media may call Bob Newman at 636-358-5941 with questions, or are welcome to attend.*

For more information about the Recovery Act and small businesses, visit the SBA Web site at: <http://www.sba.gov/recovery/index.html>.

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